# The 90-Day Action Plan

DATES/QUARTER: _____

GOALS:

GCI: UNITS: TEAM MEMBERS:

| BUSINESS PILLARS | 90 DAY INTENTION | TASK/ACTION ITEMS | DEADLINES |
|---|---|---|---|
| FINDING NEW BUSINESS | | 1.<br>2.<br>3. | |
| EXPANDING CURRENT RELATIONSHIPS | | 1.<br>2.<br>3. | |
| PROJECTS & PLANNING | | 1.<br>2.<br>3. | |
| ADMINISTRATIVE & SYSTEMS | | 1.<br>2.<br>3. | |

| PERSONAL DEVELOPMENT<br><br>Self care, Personal Goals, Family Time, Travel, etc. | PROFESSIONAL DEVELOPMENT<br><br>Classes, Designations, Training, Coaching, Mentoring, etc. |
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MY MANTRA AND STANDARD OF EXCELLENCE:

MY WORD IS _____.